

Welcome to Area 82

By Debbie Brazier



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Welcome to Area 82. No, you haven't just entered the *Twilight Zone*. Area 82 is your passport to international properties through the MLS. The International Council is a service of the Houston Association of REALTORS®. Members pay no additional dues to belong and may attend informational seminars, educational courses, such as the Certified International Property Specialist (CIPS) designation as well as networking events. The HAR International Council's

mission is "to help our HAR members increase their knowledge and activity in the International real estate arena."

Speaking of informational seminars, you will want to mark this date down: Thursday, November 19, 2009. That is International Day at HAR Central, with a full schedule of special educational programs. International 101 will be presented from 9 a.m. to noon, followed by lunch. Then at 1 p.m., there will be a panel on how to conduct business in Mexico, Costa Rica and The Bahamas. At 3 p.m., legal topics including immigration and tax will be discussed, followed by lively breakout sessions and a reception that offers great networking opportunities. Seating is limited, so please sign up now.

Also on the MLS Area 82 site, you'll find a world clock, etiquette tips for more than 50 countries, maps, calculators, a metric converter, news, travel advisories and more. It offers a wealth of information, so check it out.

In order to post a listing on the site, you must have a signed Exclusive Right to Sell/Lease or a Co-Broker Marketing agreement. The MLS form is the same as for Texas Listings, but some of the information for the required fields is not available. See the inset for an explanation of how to complete these fields.

County Name	No Value Selected
Tax ID #	000-000-0000-000
Area	Other - International - 82
Location	Other Area - 108
Key Map Page and Grid	000Z
Zip Code	00000
State	Other - 53
Country	(select from list)
Legal Subdivision	undefined
Section Number	0
Market Area	(Country)
School District	Other - 99



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Judith Snively, CIPS
2009 International
Council Chair
International Home
Brokerage